

Why Buy HMU

Revised 01/22/2009

Quality Systems

We realize system furniture is an investment which is why we only remanufacture used Herman Miller® AO2 systems furniture. Just like the original our products are built to stand the test of time. HMU provides our customers with only quality product remanufactured from used Herman Miller® AO2 product or our product manufactured to the same specifications as the Herman Miller AO2 product. All of our new and remanufactured system products are covered by a 10 year warranty.

Metal Components

Shelves, connectors and rails are pre-washed, powder coated and cured at 400° F.

Fabric

New fabric is applied using stretching machines. We use UL approved panel fabric that has passed fire tests, whereas many imports do not meet US standards.

Panels

Panels are completed with new top caps, base covers and power. HMU is a UL approved facility, we don't just attach UL approved power we provide the entire panel as a UL approved component.

Work Surfaces

We use new work surfaces, cantilevers and hardware. 2 mm edging applied in the same manner as the original manufacturer.

Accessories

Pedestals are new and BIFMA approved. Universal lock cores for ease in matching lock numbers.

Stability

Our 10 acre complex includes 135,000 square feet of manufacturing, shipping and administration buildings. In addition we have a 90,000 square foot facility for receiving and production prep.

We stock over 85,000 panel blanks.

HMU has invested over \$2 million in manufacturing equipment including woodworking equipment, paint lines, fabric stretching machines and packaging.

Our top four managers have a combined 75 years of experience in the office furniture business.

Consistent year round delivery time of 3 weeks on Signature and Promotional products and 2 weeks on Quick Ship products.

Styling

Contemporary B style flipper doors, shelves and tack boards.

Pedestals in both square pull and full pull styles match the original manufacturer.

Stacked panels in fabric, glass and marker boards.

Customer Contract Examples

See our Satisfied Customer listing for more.

Government

GSA	Contract #GS-29F-0007S
Fairfax County	Contract #RQ07-878957-20M
City of NY	Contract/Bid #0800527

National Accounts

US Air, General Dynamics, Fluor Daniels

HMU is a certified woman owned business.

Sustainability

US Green Building Council member.

Many of our panel fabrics are made 100% from recycled plastic bottles.

We use VOC-free powder coat paint and reclaim 75% of the paint used.

Fabric waste is bailed and recycled as fire retardant for automobiles.

Wood waste is sent to Virginia's only LEED certified landfill. There it is crushed, mixed with shredded tires and used as road bed.

Steel and cardboard waste is sold to our recycler and the proceeds are given to our employees as a Christmas bonus.

Aluminum and plastic stretch wrap is separated and sent to our recycler.

Used light bulbs from task lights are separated and sent to our recycler for proper disposal.

We use recycled pallets or pallets made from recycled cardboard.

Clean wood waste is burned in our biomass oven to heat our manufacturing facility and reduce our need for natural gas.

See our LEED Commercial Interiors sheet for a list of potential LEED points our product may add to your project.

PRICE

Price is only a value if all the other criteria are met. HMU provides our customers with quality, assurances and sustainability. When comparing HMU to Herman Miller and other new grade A manufacturers you should expect to save 25% and more.

Herman Miller is a registered trademark of Herman Miller Incorporated and is not affiliated with HMU, LLC. HMU, LLC does not sell genuine Herman Miller products, only products remanufactured from used Herman Miller products.



Open Plan Systems
REMANUFACTURED AO2



Options to Save Even More

Revised 01/12/2009



Promotional Finishes

Save approximately 6% over Signature. Select from 2 paint finishes, 2 laminates and 16 fabrics.



Plastic Finish Ends

Use in place of metal finish ends to save approximately \$18.00 per station when using 67" high product.



Specials

Updated daily, our specials listing includes over \$150,000 of inventory at cost available at any given time. Save 40-50% or more.



As-is Workstations

Save up to 45% compared to Signature. Limited availability.



As-is Task Lights

Save 45% over the cost of new task lights by using as-is lighting.



As-is Work Surfaces

Savings of 50% over the cost of our new surfaces. Limited availability.



As-is or Remanufactured Keyboard Trays

Remanufactured trays list for \$200 less than new ones. As-is keyboard trays are available for \$19.95 every day.



As-is, Remanufactured and BUDGET Pedestals

As-is pedestals save 50% off the cost of new. Remanufactured pedestals save 30% off the cost of new.



A01 Base

Our least favorite option, but it does provide additional saving. Purchase panels without base and order the metal track, power and plastic needed from our used inventory. Save 25% over A02 panel pricing for powered and 15% for non-powered.



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REMANUFACTURED A02

